THALES

Thales enables the big ambitions of Iridium Certus[™] and global connectivity partners

- Thales adds resellers to connect people at any moment, anywhere with Iridium CertusSM.
- Marlink and Speedcast sign as certified resellers of ThalesLINK offering land and maritime mobile connectivity capabilities.
- Iridium dedicates a satellite to Thales for its role as a value added manufacturer.



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Marking the successful final launch to deploy the Iridium[®] NEXT constellation, which occurred Friday, January 11, 2019, Thales announces it has signed Marlink and Speedcast to expand its official network of resellers for ThalesLINK satellite communications (satcom) solutions. These solutions enable connectivity for people anytime, anywhere with Iridium CertusSM. This visible commitment to Iridium Certus was also recently recognized by Iridium who dedicated satellite SV-125 to Thales for its role as a value added manufacturer in aviation, land and maritime markets.

As Thales strengthens its footprint in the mobile satellite services domain, Marlink and Speedcast now have rights to sell and distribute the Thales MissionLINKTM and VesseLINKTM solutions, into a broad range of land-mobile and maritime markets. This reseller expansion further demonstrates Thales' commitment to Iridium's big ambitions as all ThalesLINK satcom solutions are Iridium Certus certified to ensure the best capabilities are available to customers who need decisive technologies for mobile connectivity.

"At any moment, any person in our world has the potential to be connected and those connections rely on Thales," said Alan Pellegrini, CEO of Thales USA. "We are excited to have partners that will help us push the boundaries and enable connectivity for people no matter where they are in the world."

Through rigorous validation and testing, Marlink and Speedcast helped create benchmark standards for customers who will use the Thales MissionLINK and VesseLINK solutions. Mirroring Thales' extensive worldwide presence, they will provide complementary reach and customer support to users.

"Marlink's position as a key partner enables ship owners globally to develop a value-driven path towards maritime digitalisation and we are committed to integrating innovative new services and technology into our network to provide even more flexibility," said Tore Morten Olsen,

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President Maritime, Marlink. "We are confident that the combination of Iridium Certus and Thales antennas will deliver the bandwidth and availability that our customers need, contributing to their ability to modernise operations using innovative, satcom enabled solutions."

"Speedcast is excited to be offering the Thales terminals as part of our Iridium Certus offering to our customers for our maritime, offshore, and land-based customers," said Tim Bailey, Executive Vice President of Products, Marketing, and Business Development for Speedcast. "Being one of the first service providers offering Iridium Certus with Thales terminals continues Speedcast's commitment to providing customers with cutting-edge solutions for their remote communications needs."

The addition of Marlink and Speedcast to Thales' certified satcom reseller network will help foster a more healthy and competitive reseller environment as they join AST, Comsat, Globalsat Group, MetOcean Telematics, MVS USA, Network Innovations, Pivotel, SpaceNet and Trace Systems, who were the first nine resellers to sign with Thales. Now more customers will be able to think smarter and act faster by leveraging Thales satcom solutions available anytime, anywhere on Iridium Certus.

Thales is truly delivering the future of connectivity to customers - whatever it takes.

Notes to editors

Thales is an official Iridium manufacturing partner certified to design manufacture and distribute products that can connect with Iridium CertusSM broadband services in its three market segments – aviation, land-mobile and maritime.

Thales Alenia Space, a joint venture between Thales and Leonardo, manufactured the Iridium satellite constellation that supports the Iridium Certus services.

About Thales

The people we all rely on to make the world go round – they rely on Thales. Our customers come to us with big ambitions: to make life better, to keep us safer. Combining a unique diversity of expertise, talents and cultures, our architects design and deliver extraordinary high technology solutions. Solutions that make tomorrow possible, today. From the bottom of the oceans to the depth of space and cyberspace, we help our customers think smarter and act faster – mastering ever greater complexity and every decisive moment along the way. With 65,000 employees in 56 countries, Thales reported sales of \$18 billion in 2017.

About Thales in the USA

For more than 100 years, Thales has conducted significant research and development, manufacturing, and service capabilities in the U.S. Today, Thales is present in 13 states operating 23 different facilities. Working closely with U.S. customers and local partners, Thales is able to meet the most complex requirements for every operating environment.

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